
Lessons learned in the process of providing expert services for NITT SK project



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AGENDA

- **Overview of progress in NITT SK project**
- **Challenges and problems in technology transfer process**
- **Key conditions for effective provision of expert services**

OVERVIEW OF PROGRESS IN NITT SK PROJECT

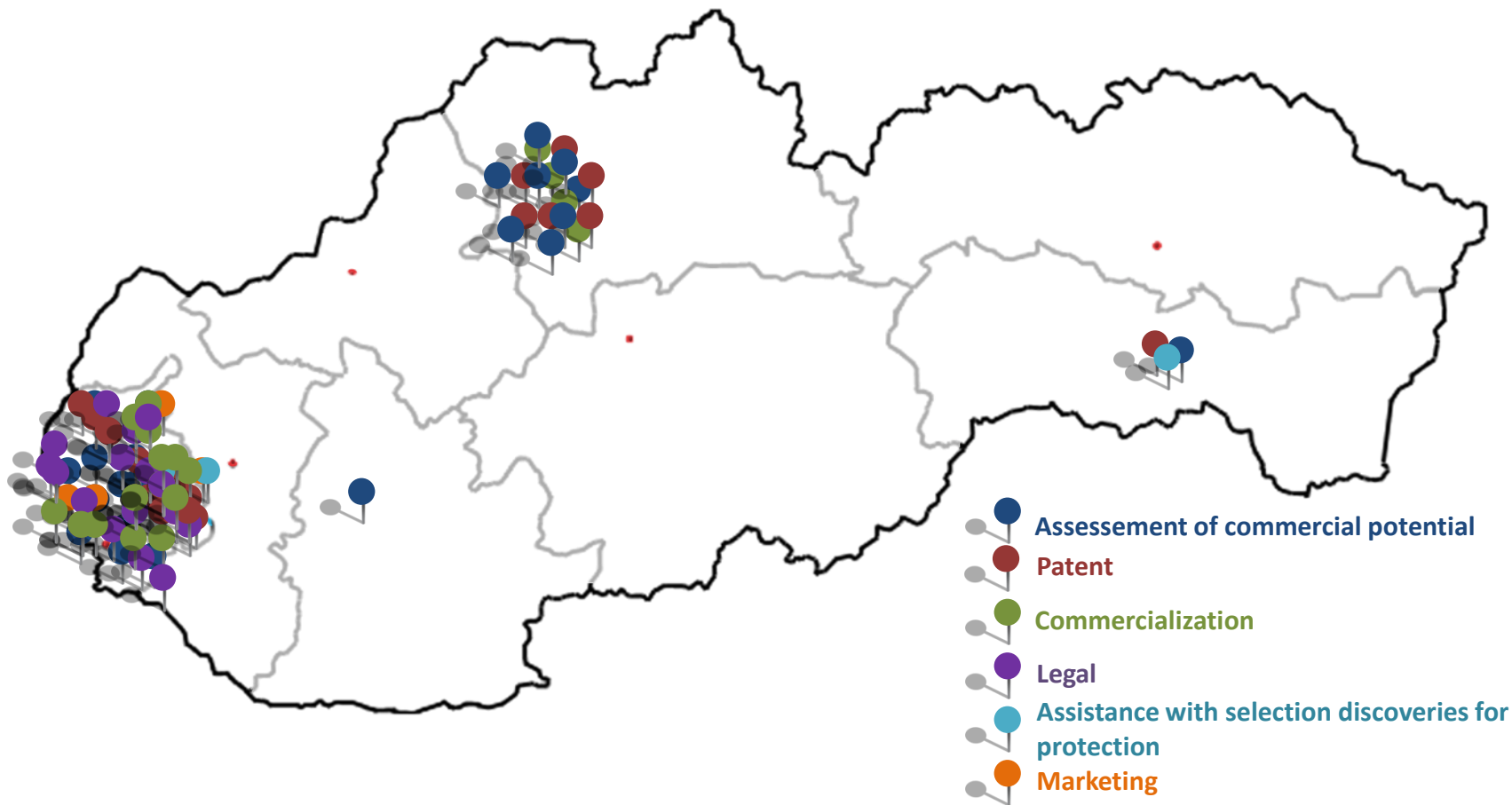


Current status (as of 30.8.2013)

- number of projects: 37
- number of services delivered: 91
- number of participating institutions: 7

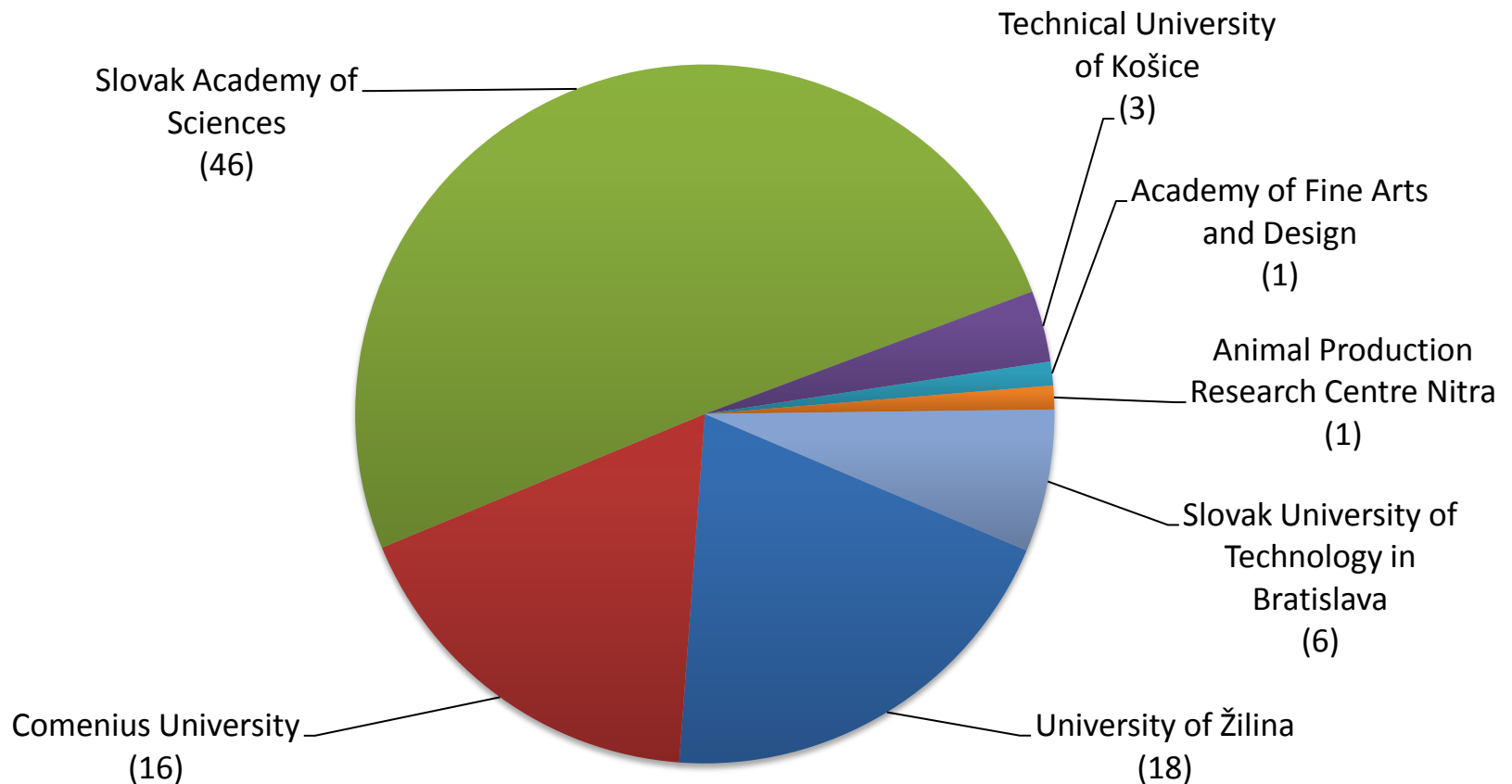
OVERVIEW OF PROGRESS IN NITT SK PROJECT

Majority of requests for services comes institutions in Bratislava



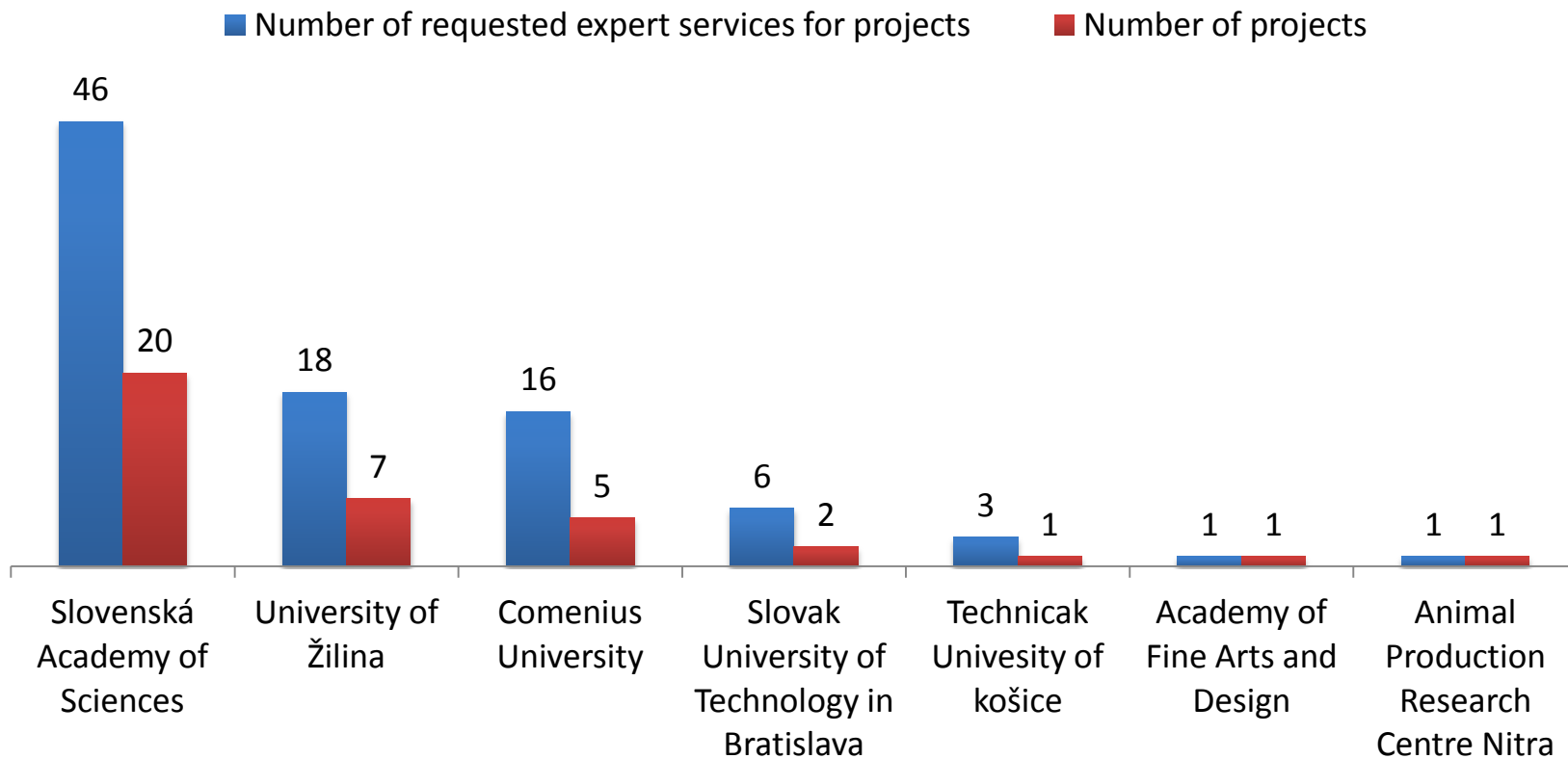
OVERVIEW OF PROGRESS IN NITT SK PROJECT

How institutions requested expert services



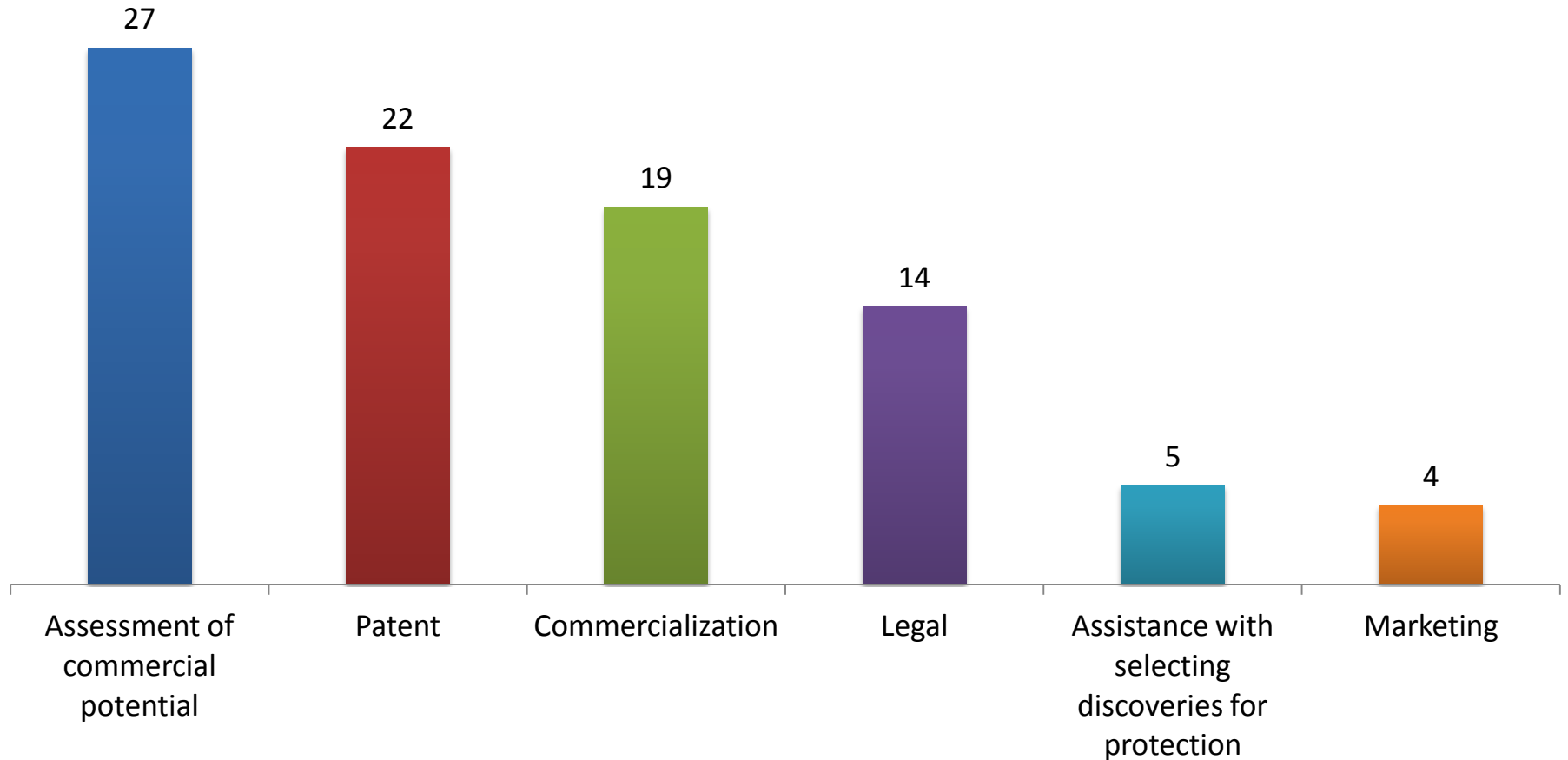
OVERVIEW OF PROGRESS IN NITT SK PROJECT

Number of services is 2,5 times higher than number of projects



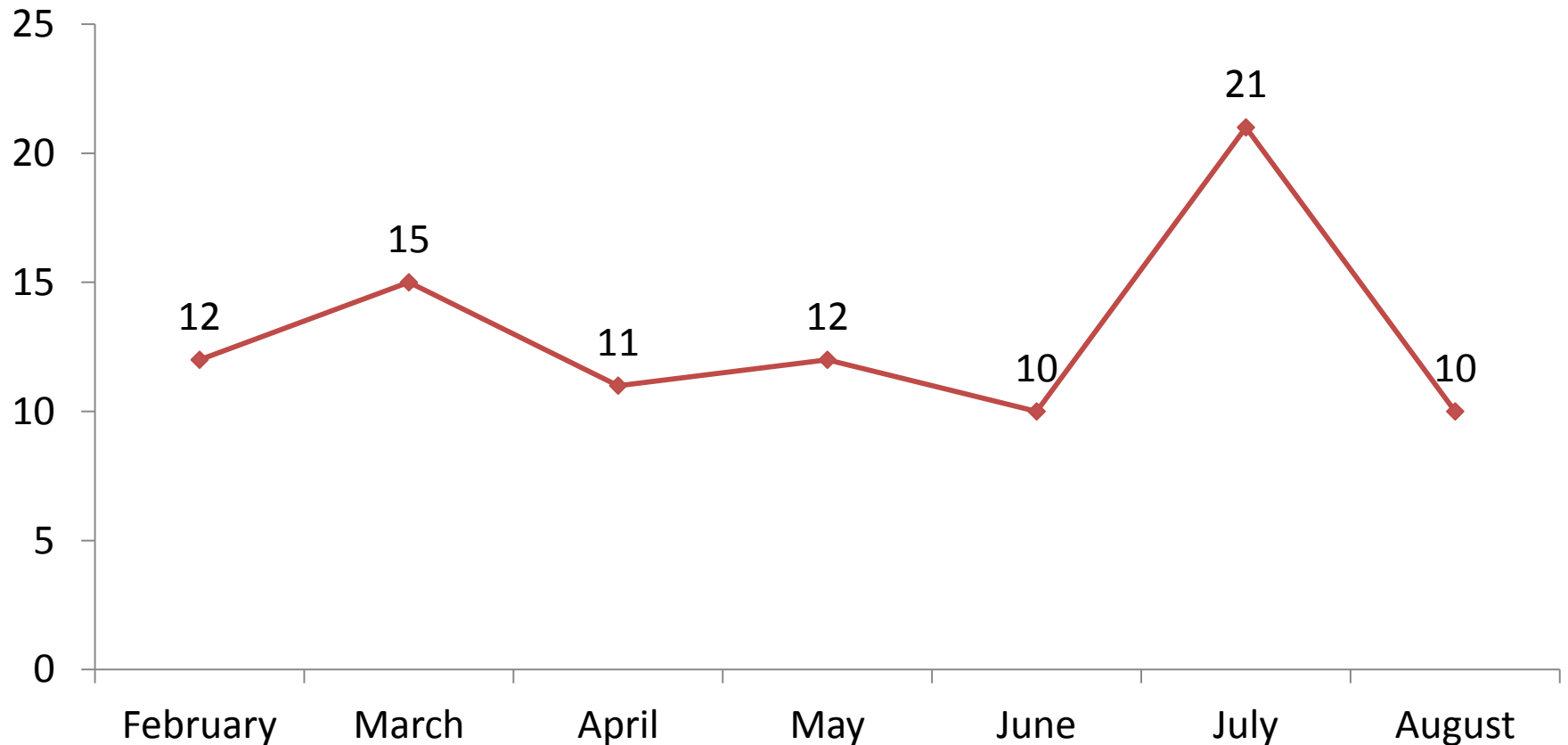
OVERVIEW OF PROGRESS IN NITT SK PROJECT

What are the most requested expert services from institutions



OVERVIEW OF PROGRESS IN NITT SK PROJECT

Steady requests for experts services in past months



CHALLENGES AND PROBLEMS IN TECHNOLOGY TRANSFER PROCESS



- 1 low level of awareness and priorities conflicting with the aims of technology transfer among inventors
- 2 unengaged support from home institutions
- 3 inadequate attention paid to fulfillment of key conditions (ownerships issues, source of financing)
- 4 lack of information on commercial aspects of inventions
- 5 insufficient exploitation and linking of internal know - how within institutions

CHALLENGES AND PROBLEMS IN TECHNOLOGY TRANSFER PROCESS



- 1 lack of necessary data provided by inventors
- 2 inventors are often not interested in the process
- 3 weak feedback to delivered results
- 4 implementation of technology transfer processes through internal policies and template documents has yet to be realized

CHALLENGES AND PROBLEMS IN TECHNOLOGY TRANSFER PROCESS



- 1 entering technology transfer process at later stages prevents efficient problem solving and having a complex overview
- 2 lack of prioritization of IP and no clear institutional strategy when securing legal protection
- 3 institutions rarely provide feedback to results, no follow-up actions
- 4 drafting contracts with involvement of inventors first, and obtaining authorization from statutory organs (director, legal department) later, slows down the process

CHALLENGES AND PROBLEMS IN TECHNOLOGY TRANSFER PROCESS



- 1 yet to be created common database for marketing technologies
- 2 poor engagement and slow reaction time brings delays to the process
- 3 necessary checks on fulfillment of key conditions for continuing the technology transfer process at later stages
- 4 legal restrictions

KEY CONDITIONS FOR EFFECTIVE PROVISION OF EXPERT SERVICES



Skills training programs for academia, raising awareness about technology transfer among inventors and stimulating their engagement



Systematic building of national network of experts, creation of a platform for sharing and exchange of experience among all stakeholders



Real implementation of technology transfer processes through internal policies, securing supervision via trained staff

Thank you.



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